# SHINE LAWYERS LIMITED

ABN: 86 134 702 757

Interim Report For The Half-Year Ended 31 December 2012

# SHINE LAWYERS LIMITED

ABN: 86 134 702 757

# Financial Report For The Half-Year Ended

31 December 2012

CONTENTS	Page Page
Directors' Report	1
Interim Statement of Comprehensive Income	3
Interim Statement of Financial Position	4
Interim Statement of Changes in Equity	5
Interim Statement of Cash Flows	6
Notes to the Financial Statements	7
Directors' Declaration	14
Independent Auditor's Review Report	15

### SHINE LAWYERS LIMITED ABN: 86 134 702 757 DIRECTORS' REPORT

Your directors present their report, together with the financial statements of the Company for the half-year ended 31 December 2012.

### Directors

The names of the Company's directors in office during the half-year and until the date of this report are set out below. Directors were in office for this entire period unless otherwise stated.

Carolyn Jane Barker AM

Susan Margaret Forrester (resigned 28th February 2013) John Emmanuel George (resigned 18th February 2013)

Simon Michael Morrison

Stephen Francis Roche

Christopher Charles Waller (resigned 15th February 2013)

Tony Bellas (appointed 15th February 2013)

Greg Moynihan (appointed 18th February 2013)

### Principal Activities and Significant Changes in Nature of Activities

The principal activities of the Company during the financial period were the operation of legal practices throughout Queensland, Victoria, Western Australia and New South Wales. No significant change in the nature of these activities occurred during the half year and until the date of this report.

There were no significant changes in the nature of the Company's principal activities during the financial period.

### Operating Results and Review of Operations for the Period

### Operating Results

The profit of the Company for the half-year to 31st December 2012 amounted to \$7.993,376 after providing for income tax.

### Review of Operations

A review of the operations of the Company during the half-year, its financial position, business strategies and prospects for the future financial years are set out in the Financial Position overview below.

### Financial Position

The net assets of the Company have increased by \$6,236,893 from 30 June 2012 to \$81,378,047 as at 31 December 2012. This increase has largely resulted from the following activities.

- continued expansion of the Company's revenue, geographic footprint and service offerings, via organic growth, consolidation of recent acquisitions and new acquisitions contained within note 16 of the Financial Statements;
- continued investment by the Company in joint ventures to diversify its asset base and in Infrastructure in existing business to ensure its long term success.

The directors believe the Company is in a strong and stable financial position to expand and grow its current operations.

### Events after Reporting Date

On 19th February 2013 the Company Increased its facilities with the Commonwealth Bank of Australia by \$8.9M to \$31.7M. The facilities will be used primarily to fund acquisitions and for working capital. \$18.6M of this facility is for a term of three years.

### **DIRECTORS REPORT (continued)**

### Auditor Independence Declaration

We have obtained the following independence declaration from our auditors, Ernst & Young.

# AUDITOR'S INDEPENDENCE DECLARATION TO THE DIRECTORS OF SHINE LAWYERS LIMITED ABN: 86 134 702 757

In relation to our review of the financial report of Shine Lawyers Limited for the half-year ended 31 December 2012, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the Corporations Act 2001, or any applicable code of professional conduct.

Name of Firm	Ernst & Young
Name of Partner	Ric Roach
Date	6th March 2013
Address	Level 51, 111 Eagle Street, Brisbane, QLD 4000
Signed in accord	ance with a resolution of the directors.
Director	
	Simon morrison, managing Diazroc,
Date: <u>6</u> [	h March 2013

# SHINE LAWYERS LIMITED ABN: 86 134 702 757 INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE HALF-YEAR ENDED 31 DECEMBER 2012

		Half Year to 31 Dec 2012	Full Year to 30 Jun 2012 As restated
	Note	\$	\$
Revenue from Continuing Operations	2	48,794,849	88,430,628
Other Income		532	28,652
Employee benefits expense		(23,629,624)	(38,200,342)
Depreciation and amortisation expense		(565,387)	(858,617)
Finance costs		(437,379)	(642,446)
Other expenses	3	(12,666,987)	(23,321,873)
Profit before income tax		11,496,004	25,436,002
Income tax expense	4	(3,502,628)	(7,689,314)
Profit from operations after income tax		7,993,376	17,746,688
Other comprehensive Income			
Total comprehensive income		7,993,376	17,746,688

# SHINE LAWYERS LIMITED ABN: 86 134 702 757 INTERIM STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2012

Note   S   S
CURRENT ASSETS         Cash and cash equivalents       6       591,445       9,308,171         Trade and other receivables       6,343,580       6,018,294         Work in progress       7       94,782,376       77,180,023         Unbilled disbursements       7       23,997,048       20,029,155         Other current assets       10       795,463       594,509         TOTAL CURRENT ASSETS       126,509,912       113,130,152         NON-CURRENT ASSETS       9       9,256,887       5,675,994         Work in progress       9       9,256,887       5,675,994         Work in progress       7       11,829,492       14,364,634         Unbilled disbursements       7       2,200,301       2,619,759         Other non-current assets       151,638       -         TOTAL NON-CURRENT ASSETS       28,717,741       26,528,272
Cash and cash equivalents       6       591,445       9,308,171         Trade and other receivables       6,343,580       6,018,294         Work in progress       7       94,782,376       77,180,023         Unbilled disbursements       7       23,997,048       20,029,155         Other current assets       10       795,463       594,509         TOTAL CURRENT ASSETS       126,509,912       113,130,152         NON-CURRENT ASSETS       8       5,279,423       3,867,885         Intangible assets       9       9,256,887       5,675,994         Work in progress       7       11,829,492       14,364,634         Unbilled disbursements       7       2,200,301       2,619,759         Other non-current assets       151,638       -         TOTAL NON-CURRENT ASSETS       28,717,741       26,528,272
Trade and other receivables         6,343,580         6,018,294           Work in progress         7         94,782,376         77,180,023           Unbilled disbursements         7         23,997,048         20,029,155           Other current assets         10         795,463         594,509           TOTAL CURRENT ASSETS         126,509,912         113,130,152           NON-CURRENT ASSETS         8         5,279,423         3,867,885           Intangible assets         9         9,256,887         5,675,994           Work in progress         7         11,829,492         14,364,634           Unbilled disbursements         7         2,200,301         2,619,759           Other non-current assets         151,638         -           TOTAL NON-CURRENT ASSETS         28,717,741         26,528,272
Work in progress         7         94,782,376         77,180,023           Unbilled disbursements         7         23,997,048         20,029,155           Other current assets         10         795,463         594,509           TOTAL CURRENT ASSETS         126,509,912         113,130,152           NON-CURRENT ASSETS         8         5,279,423         3,867,885           Intangible assets         9         9,256,887         5,675,994           Work in progress         7         11,829,492         14,364,634           Unbilled disbursements         7         2,200,301         2,619,759           Other non-current assets         151,638         -           TOTAL NON-CURRENT ASSETS         28,717,741         26,528,272
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Other current assets         10         795,463         594,509           TOTAL CURRENT ASSETS         126,509,912         113,130,152           NON-CURRENT ASSETS         8         5,279,423         3,867,885           Intangible assets         9         9,256,887         5,675,994           Work in progress         7         11,829,492         14,364,634           Unbilled disbursements         7         2,200,301         2,619,759           Other non-current assets         151,638         -           TOTAL NON-CURRENT ASSETS         28,717,741         26,528,272
NON-CURRENT ASSETS         126,509,912         113,130,152           NON-CURRENT ASSETS         8         5,279,423         3,867,885           Intangible assets         9         9,256,887         5,675,994           Work in progress         7         11,829,492         14,364,634           Unbilled disbursements         7         2,200,301         2,619,759           Other non-current assets         151,638         -           TOTAL NON-CURRENT ASSETS         28,717,741         26,528,272
NON-CURRENT ASSETS         Property, plant and equipment       8       5,279,423       3,867,885         Intangible assets       9       9,256,887       5,675,994         Work in progress       7       11,829,492       14,364,634         Unbilled disbursements       7       2,200,301       2,619,759         Other non-current assets       151,638       -         TOTAL NON-CURRENT ASSETS       28,717,741       26,528,272
Property, plant and equipment         8         5,279,423         3,867,885           Intangible assets         9         9,256,887         5,675,994           Work in progress         7         11,829,492         14,364,634           Unbilled disbursements         7         2,200,301         2,619,759           Other non-current assets         151,638         -           TOTAL NON-CURRENT ASSETS         28,717,741         26,528,272
Intangible assets         9         9,256,887         5,675,994           Work in progress         7         11,829,492         14,364,634           Unbilled disbursements         7         2,200,301         2,619,759           Other non-current assets         151,638         -           TOTAL NON-CURRENT ASSETS         28,717,741         26,528,272
Work in progress       7       11,829,492       14,364,634         Unbilled disbursements       7       2,200,301       2,619,759         Other non-current assets       151,638       -         TOTAL NON-CURRENT ASSETS       28,717,741       26,528,272
Unbilled disbursements         7         2,200,301         2,619,759           Other non-current assets         151,638         -           TOTAL NON-CURRENT ASSETS         28,717,741         26,528,272
Other non-current assets         151,638         -           TOTAL NON-CURRENT ASSETS         28,717,741         26,528,272
TOTAL NON-CURRENT ASSETS 28,717,741 26,528,272
155,227,653 139,658,424
LIABILITIES
CURRENT LIABILITIES
Trade and other payables 13,098,820 9,671,119
Borrowings 16,098,732 12,732,132
Deferred revenue 3,641,929 3,902,362
Current tax liabilities - 1,456,074
Provisions 3,489,545 2,712,683
TOTAL CURRENT LIABILITIES 36,329,026 30,474,370
NON-CURRENT LIABILITIES
Trade and other payables 1,441,950 1,521,226
Borrowings 1,703,680 1,906,821
Deferred revenue 329,360 451,379
Deferred tax liabilities 32,453,912 28,951,284
Provisions 1,591,678 1,212,190
TOTAL NON-CURRENT LIABILITIES 37,520,580 34,042,900
TOTAL LIABILITIES 73,849,606 64,517,270
NET ASSETS 81,378,047 75,141,154
EQUITY
Issued capital 5,096,251 4,590,001
Retained earnings 76,281,796 70,551,153
TOTAL EQUITY 81,378,047 75,141,154

# SHINE LAWYERS LIMITED ABN: 86 134 702 757 INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE HALF-YEAR ENDED 31 DECEMBER 2012

Share Capital	Ordinary Retained Total Earnings	\$ \$ \$ 4,590,001 56,988,829 61,578,830	- 17,746,688 17,746,688 - 17,746,688 17,746,688	- (4,184,364) (4,184,364) - (4,184,364) (4,184,364)	4,590,001 70,551,153 75,141,154 4,590,001 70,551,153 75,141,154	- 7,993,376 7,993,376 - 7,993,376 7,993,376	506,250 - 506,250 - (2,262,733) (2,262,733) 506,250 (2,262,733) (1,756,483)	5,096,251 76,281,796 81,378,047
	Notes			ĸ			Ŋ	
		Balance at 1 July 2011 As restated	Comprehensive income Profit for the year Total comprehensive income for the year	Transactions with owners, in their capacity as owners and other transfer Dividends recognised for the year Total transactions with owners and other transfers	Balance at 30 June 2012 As restated Balance at 1 July 2012 As restated	Comprehensive income Profit for the period Total comprehensive income for the Period	Transactions with owners, in their capacity as owners Shares issued during the period Dividends recognised for the period Total transactions with owners and other transfers	Balance at 31 December 2012

# SHINE LAWYERS LIMITED ABN: 86 134 702 757 INTERIM STATEMENT OF CASH FLOWS FOR THE HALF-YEAR ENDED 31 DECEMBER 2012

	Note	Half Year to 31 Dec 2012 \$	
CASH FLOWS FROM OPERATING ACTIVITIES Receipts from customers Payments to suppliers and employees Interest received Finance costs Income tax paid Net cash provided by/(used in) operating activities		42,205,982	59,325,126 (50,361,003) 200,615 (598,404)
CASH FLOWS FROM INVESTING ACTIVITIES Investment in venture funding Purchase of property, plant and equipment Proceeds from the sale of property plant and equipment Acquisition of businesses Transformation development costs Net cash provided by/(used in) investing activities	9	(2,576,749) (1,915,218) 99,515 (4,725,454) (470,008) (9,587,914)	28,652 (4,310,619)
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from issue of shares Proceeds from borrowings Finance Lease principal repayments Dividends paid in cash Net cash provided by/(used in) financing activities Net increase/(decrease) in cash held Cash and cash equivalents at beginning of the financial period Cash and cash equivalents at end of financial period	6 6	506,250 3,584,195 (420,736) (792,615) 2,877,094 (8,716,726) 9,308,171 591,445	6,782,852 (497,057) (326,579) 5,959,216 4,599,630 4,708,541 9,308,171

The interim condensed financial statements of the company for the half-year ended 31 December 2012 were authorised for issue in accordance with a resolution of the directors on 6th March 2013.

Shine Lawyers Limited is a limited company and domiciled in Australia

### Note 1 Basis of Preparation and changes to the Company's accounting policies

### Basis of Preparation

The interim condensed financial statements are for the half-year ended 31 December 2012 and are a special purpose financial report which has been prepared for management's internal purposes, in accordance with AASB 134 Interim Financial Reporting with the exception of comparative period disclosures in the Interim Statement of Comprehensive Income, Interim Statement of Changes in Equity, Interim Statement of Cash Flows, and relevant notes to the financial statements.

The interim condensed financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at 30 June 2012.

The financial report is for the six month period ended 31 December 2012. Comparative information is for the 12 month period ended 30 June 2012.

### (a) Change in Accounting Policy

There have been no changes in accounting policy during the half-year ended 31 December 2012.

### (b) New Accounting Standards for Application in Future Periods

The AASB has Issued a number of new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods, some of which are relevant to the Company. The Company has decided not to early adopt any of the new and amended pronouncements. The Company's essessment of the new and amended pronouncements that are relevant to the Company but applicable in future reporting periods is set out below.

AASB 10: Consolidated Financial Statements, AASB 11: Joint Arrangements, AASB 12: Disclosure of Interests in Other Entities, AASB 127: Separate Financial Statements (August 2011), AASB 128: Investments in Associates and Joint Ventures (August 2011) and AASB 2011–7: Amendments to Australian Accounting Standards arising from the Consolidation and Joint Arrangements Standards (applicable for annual reporting periods commencing on or after 1 January 2013).

AASB 10 replaces parts of AASB 127; Consolidated and Separate Financial Statements (March 2008, as amended) and Interpretation 112, Consolidation – Special Purpose Entitles, AASB 10 provides a revised definition of control and additional application guidance so that a single control model will apply to all investees

These Standards are not expected to significantly impact the Company's financial statements.

AASB 11 replaces AASB 131 Interests in Joint Ventures (July 2004, as amended). AASB 11 requires joint arrangements to be classified as either "joint operations" (where the parties that have joint control of the arrangement have rights to the assets and obligations for the liabilities) or "joint ventures" (where the parties that have joint control of the arrangement have rights to the net assets of the arrangement).

These Standards are not expected to significantly impact the Company's financial statements

AASB 12 contains the disclosure requirements applicable to entities that hold an interest in a subsidiary, joint venture, joint operation or associate. AASB 12 also introduces the concept of a 'structured entity', replacing the 'special purpose entity' concept currently used in Interpretation 112, and requires specific disclosures in respect of any investments in unconsolidated structured entities. This Standard will affect disclosures only and is not expected to significantly impact the Company.

To facilitate the application of AASBs 10, 11 and 12, revised versions of AASB 127 and AASB 128 have also been issued.

These Standards are not expected to significantly impact the Company's financial statements.

AASB 13: Fair Value Measurement and AASB 2011-8: Amendments to Australian Accounting Standards ansing from AASB 13 (applicable for annual reporting periods commencing on or after 1 January 2013).

AASB 13 defines fair value, sets out in a single Standard a framework for measuring fair value, and requires disclosures about fair value measurement.

### AASB 13 requires:

- inputs to all fair value measurements to be categorised in accordance with a fair value hierarchy; and
- enhanced disclosures regarding all assets and liabilities (including, but not limited to, financial assets and financial fiabilities) to be measured at fair value.

These Standards are expected to result in more detailed fair value disclosures, but are not expected to significantly impact the amounts recognised in the Company's financial statements.

### (c) Prior Year Adjustment

The company has restated its previously Issued financial statements for the year ended 30 June 2012, for matters related to AASB 138 Intangible Assets, AASB 117 Leases and AASB 119 Employee Benefits. The accompanying financial statements have been amended to reflect the corrections. Also, retained earnings at 1st July 2011 have been reduced by \$369,877 as a result of previously unrecorded liabilities at 30th June 2011. As a result of these corrections, the following adjustments were made to the financial statements:

		ruii year
	As of 1 Jul 2011	30 Jun 2012
	\$	\$
Increase in provision for annual leave	230,000	-
Increase in accrual for deferred lease Incentives	133,830	240,765
Increase in amortisation on make goods	124,343	95,452
Increase in discount on net present value for make good liability	45.019	44,042
Reclassification from prepayments to marketing cost		376,873
Decrease in deferred tax liability	158 <sub>,</sub> 15 <del>9</del>	235,807
Net decrease in opening retained earnings/net profit after tax	369,877	550,216

Note 2	Revenue from Operations	Half Year 31-Dec-12	Full Year 30-Jun-12 As restated
(a)	Revenue from Operations	\$	#STESIBLEO
. ,	Rendering of Services		
	<ul> <li>Provision of services / professional fees</li> </ul>	47,170,709	83,949,774
	<ul> <li>Sundry Disbursements Recovered</li> </ul>	1,527,000	3,961,254
	Administration Fees		300,000
		48,697,709	88,211,028
	Other Income	34,606	18,985
	Interest Received	<u>62,534</u> 48,794,849	200,615
(b)	Total sales revenue  Provision of services revenue of \$47.2 million is after making a provision of \$2,474,837 against a provisioning, on cases which predominately commenced in prior years		88,430,628 and above normal
Note 3	Other Expenses		
MOIG 2	Other Experises	01.0 - 10	20.4.40
	Other Expenses	31-Dec-12 \$	30-Jun-12 \$
	Premises expenses	3,192,423	5,967,111
	Marketing expenses	2,293,852	4,064,910
	HR expenses	1,730,426	2,476,682
	IT and computer expenses	1,633,153	2,740,374
	Printing, postage and stationery	1,086,194	1,830,023
	Professional fees	1,070,069	1,900,090
	Unrecovered expenses	735,566	2,886,115
	Motor vehicle and travel expenses	721,566	923,018
	Sundry expenses	203,738	533,550
		12,666,987	23,321,873
Note 4	Income Tax Expense		
		31-Dec-12	30-Jun-12
(a)	The components of tax expense comprise: Current tax	\$	\$ 2,656,074
	Deferred tax	3,502,628	5,033,240
		3,502,628	7,689,314
(b)	Prima facie tax on profit from ordinary activities before income tax is		
( )	reconciled to the income lax as follows:		
	Prima facie tax payable on profit from ordinary activities before income tax at 30%	3,448,801	7,630,800
	31 30%	3,448,801	7,630,800
	Add:	, ,	, ,
	Tax effect of: — other non-allowable Items	53,827	58,514
		3,502,628	7,689,314
	The applicable weighted average effective tax rates are as follows:	30.5%	30.2%
Note 5	Dividends		
		31-Dec-12	30-Jun-12
	Distributions paid	\$	\$
	Special fully franked ordinary dividend of 2.158 cents per share franked at the tax rate of 30%	-	4,184,364
	Interim fully franked ordinary dividend of 1.158 cents per share franked at the tax rate of 30%	2,262,733	
	Cash payments for dividends amounted to \$792,615 at December 2012 and \$326,579 at June 2012. The balance was offset against receivables	2,262,733	4,184,364
Note 6	Cash and Cash Equivalents		
HOIR	Cash and Cash Equivalents	31-Dec-12	30-Jun-12
		\$	\$
	Cash at bank and on hand	591,445	9,308,171
		591,445	9,308,171
	Reconciliation of cash		
	Cash at the end of the financial year as shown in the statement of cash flows is		
	reconciled to items in the statement of financial position as follows:	504 445	0 200 474
	Cash and cash equivalents	591.445 591.445	9,308,171 9,308,171
	A floating charge over cash and cash equivalents has been provided for certain debt.		2,300,111

### Note 7 Work in progress

NO(8 )	AAON IN DIOGRASS	Half Year	Full Year
		31-Dec-12	30-Jun-12
			As restated
	CURRENT	\$	\$
	At net realisable value		
	Work in progress	112,109,549	88,117,324
	Work in progress Provision	(17,327,173)	_(10,937,301)
		94,782,376	77,180,023
	Unbilled Disbursements	24,330,034	20,323,625
	Unbilled Disbursements Provision	(332,986)	(294,470)
		23,997,048	20,029,155
	NON CURRENT	<del></del>	
	At net realisable value		
	Work in progress	14,054,017	16,400,269
	Work in progress Provision	(2,224,525)	(2,035,635)
		<u>11,829,492</u>	14,364,634
	Unbilled Disbursements	2,200,301	2,858,275
	Unbilled Disbursements Provision		(38,516)
		2,200,301	2,619,759
Note 8	Property, Plant and Equipment		
	4,00	31-Dec-12	30-Jun-12
	PLANT AND EQUIPMENT	\$	\$
	Plant and equipment	•	•
	At cost	4,019,050	2,574,756
	Accumulated depreciation	(492,204)	(237,001)
	•	3,526,846	2,337,755
	Make good allowance on leased premises		
	At cost	671,697	679,395
	Accumulated depreciation	(339,342)	(243,890)
		532,355_	435,505
	Leased plant and equipment		
	Capitalised leased assets	782,356	699,786
	Accumulated depreciation	(217,944)	(156,471)
	Office Feeders and	564,412	543,315
	Office Equipment	620.746	404 400
	At cost	633,716	464,169
	Accumulated depreciation	<u>(151,218)</u> 482,498	(100,575) 363,594
	Computer equipment and sofware		200,004
	At cost	506,826	475,115
	Accumulated depreciation	(333,514)	(287,399)
		173,312	187,716
	Total plant and equipment	5,279,423	3,867,885

### (a) Movements in Carrying Amounts

Movements in carrying amounts for each class of property, plant and equipment between the beginning and the end of the period.

	Make Good \$	Office Equipment	Computer Equipment \$	Motor Vehicles \$	Plant and Equipment \$	Leased Plant and Equipment \$	Total \$
Balance at 1 July 2011 (as restated)	559,848	276,077	125,384	29,082	857,976	134,810	1,983,177
Additions	-	174,961	157,101	21,310	2,097,133	521,420	2,971,925
Disposals	-	(8,392)	-	(46,865)	(434,250)	(26,680)	(516,187)
Depreciation expense	(124,343)	(79,052)	(94,769)	(3,527)	(183,104)	(86,235)	(571,030)
Balance at 30 June 2012	435,505	363,594	187,716		2,337,755	543,315	3,867,885
Additions	192,302	169,802	31,711	-	1,543,022	82,569	2,019,406
Disposals	-	(255)	-	-	(98,728)		(98,983)
Depreciation expense	(95,452)	(50,643)	(46,115)		(255,203)	(61,472)	(508,885)
Balance at 31 December 2012	532,355	482,498	173,312	-	3,526,846	564,412	5,279,423

### Note 9 Intangible Assets

	Half Year 31-Dec-12	Full Year 30-Jun-12 As restated
	S	\$
Transformation project costs	1,763,409	1,293,401
Impairment	(174,584)	(174,584)
	1,588,825	1,118,817
Erin Brockovich agreement	1,130,042	1,130,042
Amortisation	(291,927)	(235,425)
	838,115	894,617
Sollware	101,131	101 131
Amortisation		
	101,131	101,131
Goodwill		
Cost	6,728,816	3,561,429
Accumulated impairment losses	<u>-</u> _	
Net carrying amount	6,728,816	3,561,429
	9,256,887	5,675,994
	Goodwill	
	\$	
Year ended 30 June 2012		
Balance at the beginning of year	2,320,470	
Additions through business combinations	1,240,959	
Closing value at 30 June 2012	3,561,429	
Half-year Year ended 31 December 2012		
Balance at the beginning of year	3,561,429	
Additions through business combinations	3,167,387	
Closing value at 31 December 2012	6,728,816	
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Intangible assets, other than goodwill, have finite useful lives. The current amortisation charges for intangible assets are included under depreciation and amortisation expense per the statement of comprehensive income. Goodwill has an indefinite useful life.

### Impairment

Goodwill is tested fully for impairment annually (as at 30 June) and when circumstances indicate the carrying value may be impaired. The company's impairment test for goodwill and intangible assets with infinite lives is based on value-in-use calculations that use a discounted cash flow model. The key assumptions used to determine the recoverable amount for the different cash generating units were disclosed in the annual financial statements for the year ended 30 June 2012.

The directors do not consider there have been any triggers for impairment in the period to 31 December 2012

### Note 10 Other Current Assets

		31-Dec-12	30-Jun-12
	CURRENT	\$	\$
	Prepayments	795,463	594,509
		795,463	594,509
Note 11	Capital and Leasing Commitments		
	•	31-Dec-12	30-Jun-12
(8)	Finance Lease Commitments	\$	\$
	Payable — minimum lease payments		
	<ul> <li>not later than 12 months</li> </ul>	916,769	950,070
	<ul> <li>between 12 months and 5 years</li> </ul>	1,889,636	2,161,551
	Minimum lease payments	2,806,405	3,111,621
	Less future finance charges	(360,098)	(439.020)
	Present value of minimum lease payments	2,446,307	2,672,601
		31-Dec-12	30-Jun-12
(p)	Operating Lease Commitments	\$	\$
	Non-cancellable operating leases contracted for but not recognised in the financial statements		
	Payable — minimum lease payments		
	<ul> <li>not later than 12 months</li> </ul>	6,141,720	5,745,815
	<ul> <li>between 12 months and 5 years</li> </ul>	11,699,619	13,800,763
		17,841,339	19,546,578

### Note 12 Contingent Liabilities and Contingent Assets

The Company's main types of contingent liabilities are guarantees. All of the company's banking and lending facilities are with the Commonwealth Bank. The bank guarantee facility limit at 31 December 2012 was \$2,000,000 (30 June 2012: \$1,250,000) of which \$276,967 (30 June 2012: \$163,523) was unused at the end of the reporting period.

### Note 13 Operating Segments

### Segment Information

### Identification of reportable segments

The Company has identified its operating segments based on the internal reports that are reviewed and used by the board of directors (chief operating decision makers) in assessing performance and in determining the allocation of resources. These reports are currently considered at a whole of business level. As a result the Company treats the business as only one operating segment.

### Note 14 Events After the Reporting Period

On 19th February 2013 the Company increased its facilities with the Commonwealth Bank of Australia by \$8.9M to \$31.7M. The facilities will be used primarily to fund acquisitions and for working capital. \$18.6M of this facility is for a term of three years.

The directors are not aware of any other significant events since the end of the reporting period.

### Note 15 Related Party Transactions

### (a) Transactions with related parties:

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

Half Year

Full Year

The following transactions occurred with related parties:

		31-Dec-12	30-Jun-12
ı.	Other Related Partles		As restated
	Purchase of goods and services	\$	\$
	Shine Lawyers Partnership - Administration fees charged to the partnership for the		
	provision of administration services in accordance with the agency agreement	•	300,000
	Murshine Service Trust - Office staff and services paid in pursuant to the services		
	agreement	654,790	2,300,074
	Morrison Family Trust & Stephen Roche Family Trust - Rental payments in relation to		
	Bundaberg Office	11,533	20,691
	Stephen Roche Investment Trust & Momson Family Trust - Rental payments in	0.000	
	relation to storage Toowoomba office	3,998	1,800
	Stephen Roche Investment Trust & Morrison Family Trust - Rental payments in relation to the Toowoomba office	6,055	10 200
	Morrison Family Trust & Stephen Roche Family Trust - Rental payments in relation to	6,035	18,288
	Shine's Centre of Learning, Murphys Creek	150,383	264,600
	Morrison Family Trust & Stephen Roche Family Trust - Rental of apartments for	130,363	204,000
	clients and staff travel	10.100	
	The SW Roche Family Trust and SN Morrison Family Trust - Rental of storage at 4	75,755	
	Clopton street	992	
		837,851	2,905.453
		31-Dec-12	30-Jun-12
		\$	\$
IF.	Loans to Other Related Parties		
	Beginning of the year	-	422,853
	Loans advanced	-	
	Loan repayment received	<u>-</u> _	(422,853)
	End of year	•	
(1),	Unpaid Present Entitlements		
	Stephen Roche Trust	80,106	751,501
	Simon Morrison Trust	80,106	751,501
		160,212	1,502,002
			-

### Note 18 Business Combinations

Not seedte scouired

### Acquisition of Shannon Donaldson Province Lawyers

Shine Lawyers Ltd entered into an agreement to purchase the business assets, with an effective date of 1st December 2012, of Shannon Donaldson Province Lawyers. By acquiring Shannon Donaldson Province Lawyers the company expects to diversify earnings through expansion of a non-core work type and geographic coverage. The interim financial statements include the results of Shannon Donaldson Province Lawyers for the one month period from the acquisition date.

The provisional fair value of the identifiable assets and liabilities of Shannon Donaldson Province Lawyers as at the date of acquisition was as follows.

net assets acquired	
Assets	
Work in Progress	1,115,174
Less WIP Provision	(167,276)
Unbilled Disbursements	121,010
Plant and Equipment	79,188
Total assets acquired	1,148,096
Llabilities	
LSL Provision	(151,710)
Annual Leave Provision	(144,172)
Total Liabilities acquired	(295,882)
Net Assets acquired at fair value	852,214
Interim Goodwill on acquisition	2,452,812
	3,305,026
Consideration	
Cash	2,805,026
Deferred equity consideration	500,000
Total consideration at face value	3,305,026

From the date of acquisition, Shannon Donaldson Province Lawyers has contributed \$295,000 of revenue and \$95,000 to the net profit before tax of Shine Lawyers. If the acquisition had taken place at the beginning of the period, the revenue from continuing operations would have been \$50.6M and the profit from continuing operations before tax would have been \$11.92M.

The goodwill recognised above is attributed to the expected synergies and other benefits from combining the activities of Shannon Donaldson Province Lawyers with those of Shine Lawyers. None of the recognised goodwill is expected to be deductible for income tax purposes.

### Note 16 Business Combinations (continued)

### Acquisition of Ron Kramer Associates RKA Lawyers & Eugene Lepore & Associates

Shine Lawyers Ltd entered into an agreement to purchase the business assets with an effective date of 1st July 2012, of Ron Kramer Associates RKA Lawyers & Eugene Lepore & Associates. By acquiring these firms the company expects to diversify earnings through expansion of geographic coverage and build scale in NSW. The interim financial statements include the results of Ron Kramer Associates RKA Lawyers & Eugene Lepore & Associates for the six month period from the acquisition date.

The provisional fair value of the identifiable assets and liabilities of Ron Kramer Associates RKA Lawyers & Eugene Lepore & Associates as at the date of acquisition was as follows:

Net assets acquired	
Assets	
Work in Progress	3,837,297
Less WIP Provision	(776,871)
Plant and Equipment	25,000
Total assets acquired	3,085,426
Liabîlíties	
Annual Leave Provision	(91,081)
LSL Provision	(48,535)
Wages Provision	(12,565)
Total Liabilities acquired	(152,181)
Net Assets acquired	2,933,245
Interim Goodwill on acquisition	714,574
	3,647,819
Base Consideration	
Cash	1,920,428
Contract Liability	1,427,391
Earn out	300,000
Total consideration at face value	3,647,819

From the date of acquisition, Ron Kramer Associates RKA Lawyers & Eugene Lepore & Associates has contributed \$2,195,000 of revenue and \$1,252,000 to the net profit before tax of Shine Lawyers.

The goodwlll recognised above is attributed to the expected synergies and other benefits from combining the activities of Ron Kramer Associates RKA Lawyers & Eugene Lepore & Associates with those of Shine Lawyers. None of the recognised goodwill is expected to be deductible for income tax purposes.

### Note 17 Company Details

The registered office of the company is. Shine Lawyers Limited 146 Mort Street Toowoomba Qld 4350

The principal place of business is: Shine Lawyers Limited Level 2, 10 Eagle Street Brisbane Old 4001

# SHINE LAWYERS LIMITED ABN: 86 134 702 757 DIRECTORS' DECLARATION

In accordance with a resolution of the directors of Shine Lawyers Limited, we state that:

In the opinion of the directors:

- 1. The financial statements and notes of Shine Lawyers Limited for the half-year ended 31 December give a true and fair view of the entity financial position as at 31 December 2012 and of its performance for the half-year ended on the date, in accordance with the basis of preparation set out in note 1.
- 2 There are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Director Cony Bellas

S'IMON MERRISO

Director

Dated this 6th day of March 2013



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To the members of Shine Lawyers Limited

### Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report, which is a special purpose financial report, of Shine Lawyers Limited (the company), which comprises the interim statement of financial position as at 31 December 2012, and the interim statement of comprehensive income, interim statement of changes in equity and interim statement of cash flows for the half-year ended on that date, other selected explanatory notes and the directors' declaration.

### Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation and fair presentation of the half-year financial report and for such internal controls as the directors determine are necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error. The directors have determined that the accounting policies used and described in Note 1 to the financial statements are consistent with the financial reporting requirements of AASB 134 Interim Financial Reporting except for the comparative period information contained in the interim statement of comprehensive income, interim statement of changes in equity, interim statement of cash flows and other selected explanatory notes and are appropriate to meet the needs of the members. These policies do not require the application of all Accounting Standards and other mandatory financial reporting requirements in Australia.

### Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the accompanying financial report is not presented fairly, in all material respects, in accordance with the accounting policies described in Note 1 to the financial statements. As the auditor of Shine Lawyers Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquirles, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Independence

In conducting our review, we have complied with the independence requirements of the Australian professional accounting bodies.

### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Shine Lawyers Limited does not present fairly, in all material respects, the financial position of Shine Lawyers Limited as at 31 December 2012 and its financial performance and its cash flows for the half-year ended on that date, in accordance with the accounting policies described in Note 1 to the financial statements.



### Basis of Accounting and Restriction on Distribution

Without modifying our opinion, we draw attention to Note 1 to the half-year financial report which describes the basis of accounting. The half-year financial report is prepared for Shine Lawyers Limited management's internal purposes. As a result the half-year financial report may not be suitable for another purpose. Our report is intended solely for Shine Lawyers Limited and should not be distributed to parties other than Shine Lawyers Limited.

Ernst & Young

Ric Roach Partner

6 March 2013



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### Auditor's Independence Declaration to the Directors of Shine Lawyers Limited

In relation to our review of the half-year financial report of Shine Lawyers Limited for the half-year ended 31 December 2012, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the *Corporations Act 2001* or any applicable code of professional conduct.

Ernst & Young

Ric Roach Partner
6 March 2013